



Export Sales Mission to Dominican Republic

Gold Key Matchmaker Form

Deadline: Friday, September 14, 2018

A. CONTACT INFORMATION

Company Name: _____

Contact Person: _____

Company Website: _____

Title: _____

Alternate Contact Person: _____

Telephone: _____

Title: _____

Fax: _____

Phone: _____ E-mail: _____

Email: _____

B. COMPANY INFORMATION

Company Activity (select all that apply)

Number of Employees

New to Market

Manufacturer

Agent/Distributor

Manufacturer's Representative

Exporter/Export Management Company

Professional Services Company

Other (specify): _____

C. PRODUCT/SERVICE INFORMATION

HS Code or NAICS Code/SIC Code: _____

Annual Sales:

Does your product contain at least 51% U.S. content? Yes No

Annual Exports:

Describe the product/service you seek to promote.

Who are your major competitors at home and abroad?

List the most important end users or end user industries for this product/service.

What related products might a representative/partner of this product also handle?

D. BUSINESS OBJECTIVES

For exporters of products, what type of contacts are you seeking?

- Agent/sales representative Distributor/wholesaler Exposure to new business contacts
- Product testing/market research Direct sales Other _____

For exporters of services, what type of services do you wish to promote?

- Accounting Market/product promotion Insurance Other
- Financing Freight forwarding/customs broker Legal Services _____

What type of licensing or registration does it require in the US? (i.e. FDA or USDA)

Describe in detail the type of prospects with whom you would like to meet (qualifications, size, coverage, etc.).

Are there any specific companies, **or types of companies**, you would like us to contact? If so, please name here.

Are there any specific companies, **or types of companies**, you would NOT like us to contact? If so, please name.

Is your company currently represented in the country or region? If yes, by whom and do you want us to contact them? Yes No

E. ADDITIONAL SERVICES

Will you need translation services?
(Note: English is NOT spoken in Dominican Republic)

Yes No

*Please submit completed form via e-mail to
Alejandra Henao at
ahenao@enterpriseflorida.com.*

PrintForm